

Section 1 - General information about stakeholder

1. Name of the	
stakeholder:	
2. Organisation category:	Higher education
	research institute
3. Date of	□ ≤ 5 years
establishment:	> 5 years
4. Field of activity	
(bioeconomy):	
5. Which of these areas	Smart and innovative precision farming
do you work on?	Wood sector
	Other:
6. Number of employees	□ 1-10
	□ 11-50
	□ 51-250
	□ > 250
7. Department:	
8. Street:	
9. Town:	
10. Region:	
11. Country:	
12. Website:	
13. Representative's	
name:	
14. Position:	
15. Email:	
16. Phone:	
17. Date of interview:	
18. Interviewer's name:	



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19. The questionnaire was	Personal
administered by:	
	Telephone interview
	Mail
	□ Fax

Section 2 - Technology Transfer Information

Section 2.1 - General activities		
20. What is the most		
important project or		
theme for research at		
your institution in		
bioeconomy?		
21. What is the specific		
bioeconomy topic you		
focus on in technology		
transfer?		
22. Is there a member of staff		
or department at your		
institution specifically		
responsible for		
technology transfer?		
23. Does your organisation	□ Yes	
have an IP strategy?	□ No	
24. Is your institution legally		
required to have an IPR		
procedure or IP		
management guide?		
25. Is this document public? If		
not, who has access to it?		
26. Who owns the IP rights of		
your research outcomes?		
27. Is a model contract		
available?		
28. The number and focus of		
new patents developed in		
the last 5 years:		





29. The number and focus of	
new technologies	
commercialised in the last	
5 years:	
30. The TRL level do you work mostly on:	 TRL 1 - basic principles observed TRL 2 - technology concept formulated TRL 3 - experimental proof of concept TRL 4 - technology validated in lab TRL 5 - technology validated in relevant environment (industrially relevant environment in the case of key enabling technologies) TRL 6 - technology demonstrated in relevant environment (industrially relevant environment (industrially relevant environment (industrially relevant environment in the case of key enabling technologies) TRL 7 - system prototype demonstration in operational environment TRL 8 - system complete and qualified TRL 9 - actual system proven in operational
31. Please list the bottlenecks of academy-industry collaboration.	environment
32. What is the current technology transfer practice of your institute? What are its main characteristics?	 horizontal (technology used in one place, organisation or context is transferred and used in another place, organisation or context) vertical (information is transmitted from basic research to applied research, from applied research to development, and from development to production. Transfer can occur to both directions)
 33. What would be the best tools to improve technology transfer? Please select the 3 most important ones. 	 Long term strategy for cooperation between industry and public research Internationalisation Mentality change of universities or research institutions





Exchange of best practices
Handbook of best practices
Cooperation with stakeholders in industry
and public research in European region
Specific approaches for different energy-
related technologies
Clear government policy and strategy in
your country
More flexible communication with
European region
Training for cooperation between industry
and public research
Other, please specify:

34. Please rate the importance of these barriers in preventing the success of technology transfer.

	Not at all impor- tant	Very limited impor- tance	Sometimes, it is a barrier	Often, it is a barrier	Regularly, it is a barrier
Lack of financing for projects					
Lack of proper dissemination for R&D facilities					
Lack of knowledge about technology transfer activities					
Lack of communication with authorities					
Lack of communication between research and industry					
Lack of trust between research and industry					
Lack of clear rules and practices					
Lack of Private Public Partnership					
Lack of legislation for innovation & technology transfer					
Lack of innovative thinking at business level					
Lack of entrepreneurial knowledge					
Lack of trained people in the field of bioeconomy					





35. To what extent are the following statements true for your organisation? Please rate all of them.

	Entirely false	More or less false	More or less true	Entirely true
Our knowledge is primarily expressed in				
'scientific documents' (e.g. journal articles,				
conference papers and proceedings)				
Our knowledge is primarily expressed in				
'grey literature' (e.g. patents, industrial				
reports, confidential memorandums,				
discussion lists)				
Our knowledge is mostly embodied in				
people and is difficult to write down				
Major technological breakthroughs are				
expected within the next five years				
We often work with systems that have				
many interdependent parts; changes in one				
part imply changes in many other parts				

Section 2.2 - National Cooperation

36. Does your institution cooperate with	
other national higher education and	□ No
research institutes?	
37. If yes, with how many national higher	□ 1-5
education and research institutes?	□ 6-15
	□ 16-25
	□ > 26
38. How many SMEs does your institution	□ 1-5
cooperate with? (in bioeconomy)	□ 6-15
	□ 16-25
	□ >26
39. How many big companies does your	□ 1-5
institution cooperate with? (in bio-	□ 6-15
economy)	□ 16-25
	□ > 26





Section 2.3 International cooperation

40. How many partner institutions do you regularly work with in other countries?	
41. How many transnational projects do you participate in?	
42. What are the most important cooperation projects in bioeconomy? Please give the project title and website URL & funding programme.	
43. Which EU RTDI or interregional	Horizon 2020
programmes do you participate in?	3 rd Health Programme
	Promotion of Agricultural
	Products
	Danube TNP
	Central Europe
	EIP Agri
	EIT Food4Future
	□ COST
	Other, please specify:
44. How much funding does your institution	(Euros)
receive <i>per year</i> for international	
cooperation?	
45. In your opinion, compared to your	is very important, we could not
institute's yearly budget, this amount	perform research without this
(Please continue the sentence by	amount
choosing)	is important
	 is a good complementary amount,
	but we would manage without
	this
	is unimportant





Section 2.4 - Success or failure stories

46. What percentage of research results	
were commercialised in the last 3 years	
at your institution?	
47. How many research results were	
commercialised in the last 3 years at	
your institution?	
48. How many spin off companies were	
started at your institution in the last 3	
years? (any scientific field)	
49. Did you have any problem in protecting	
your IP rights?	
50. Please describe the case and its solution	
briefly and specifically.	
51. Please describe a case where the	
innovation to market process was not	
successful. Why did commercialisation	
fail?	
52. Please describe a case where the	
innovation to market process was	
successful.	

Section 3 - Open innovation

53. How would YOU define	
open innovation? Please	
define it in a sentence.	





54. What are the most relevant innovation partnerships of your organisation? Please choose 3 of them.

End-users	
Technology Transfer Centres	
Chamber of Commerce	
Enterprise Europe Network	
Crowd (crowdsourcing)	
Higher education and research institutes	
Regional Public Authorities	
Other (please specify):	

55. Why did you choose to engage with an Open Innovation model? (select more than one response if appropriate)

We didn't have the necessary expertise or capacity in house to	
carry out the work	
We wanted to bring "fresh ideas" to benefit from their different	
approach	
We wanted to become a member of a consortium to obtain	
eligible status for funding	
We believed a multidisciplinary approach would produce more	
successful output	
We wanted to enable exploitation of any IP produced into other	
non-competing markets	
We felt it was our only chance of commercialising our ideas	
Our project required someone else's IP	
We wanted to save costs	
Because of the reputation of partners	
Other (please specify):	





56. What are/were the most important factors that prevented you from engaging in Open Innovation? Please tick the relevant box for each of the issues listed.

	Serious barrier	Middle importance barrier	Not really serious barrier	lt was not an issue
IP issues				
Costs				
Finding the right people to involve				
Cultural differences between your organisation and those you wished to engage with				
Time constraints				
Project management/administration challenges				

57. From which point of view did Open innovation have a positive impact on your organisation?	 Turnover Profit Number of new products/services launched Employees innovation culture IP Other, please specify:
58. Has the way you use Open Innovation changed from today compared to 3 - 5 years ago? Why?	
59. Please share a success story you have. What were the key points of success, and which bottlenecks could you overcome?	
60. How do you plan to make use of open innovation in the next 3 -5 years? How could it have the most positive impact on your organisation?	

